

DSnews

DEFAULT SERVICE

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LIMITLESS POSSIBILITIES

Technology has made the mortgage industry faster, more affordable, more compliant, and more convenient—and it's not done yet. The industry's top players weigh in on the power of technology, how to harness it, and where it's headed.

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BEFORE AND AFTER THE STORM

Creating a thorough preparedness plan for the summer's hail and hurricane seasons protect properties, as well as the homeowners and all invested parties.

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COME TOGETHER

Bundling loss mitigation and conveyance-related services may help save servicers money—and increase their efficiencies.

EXCLUSIVE FEATURE

TED TALKS

Ted Tozer helmed Ginnie Mae for nearly a decade and now speaks to *DS News* about the challenges the mortgage industry will face in the future.



QUANDIS, INC.

949.525.9000

Quandis.com

COMPANY DESCRIPTION: Founded in 2003 and headquartered in Rancho Santa Margarita, California, Quandis is a leading provider of default management mortgage technology solutions. The company provides a variety of modular, 100 percent web-based applications that automate key areas and workflows of the default process. Quandis' solutions include foreclosure automation, comprehensive default management, valuations systems, collections systems, compliance management, bankruptcy status searches, military search services, short sale portals, skip tracing systems, and also custom application development. Quandis' solutions integrate tightly with back-office mortgage servicing systems, valuation providers, attorney case management systems (CMS), proprietary platforms, and other third-party solutions.



KEY PERSONNEL:

- » **Scott Stoddard**, CEO
- » **Eric Patrick**, CTO
- » **Kevin Cassidy**, COO

INDUSTRY AWARDS, ACCOLADES, AND MILESTONES:

- » TECH 100 Winner
- » Top 50 Tech Vendor Winner
- » Synergy Tech Award Commendation
- » Top 25 Tech Servicer Winner
- » Hot 100 Winner

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END-USER CATEGORIES:

- » Lender/servicer
- » Outsourcer
- » Agent/broker
- » Attorney
- » Service provider

DELIVERY PLATFORM: Quandis' solutions are 100% web-based and delivered on a software-as-a-services (SaaS) basis. The majority of clients host in the Cloud with a few select large organizations electing for a self-hosted option.

BUSINESS LINES, SERVICES, AND PRODUCTS:

Quandis Business Objects (QBO) – a highly configurable business process management platform that contains a sophisticated rules engine and an integrated suite of web services for managing operations, complex workflows, and custom business solutions.

Quandis Default Management (QDM) – a purely browser-based application that provides for effective, compliant management of default processes throughout the lifecycle of the loan, including collections, loan modifications, short sales, deeds in lieu, foreclosure, bankruptcy, REO, and more.

Quandis Valuation Fulfillment System (QVS) – a solution that allows organizations to efficiently manage the placement, receipt, distribution, and delivery of valuation orders for brokers and appraisers.

Quandis Military Search (QMS) – a very granular real-time data search service for Servicemembers Civil Relief Act (SCRA) compliance that provides a cost-effective, extremely accurate identification and verification of active duty servicemembers in the Department of Defense's database to ensure ongoing compliance adherence at all times.

Quandis Military Lending Act (QMLA) – a service that offers a cost-effective, real-time, all-in-one verification of "Covered Borrowers" with the Department of Defense as defined by the Military Lending Act (MLA), which is a new compliance requirement that protects servicemembers.

Quandis Court Connect (QCC) – a service that automates the monitoring of state courts for desired case activity, providing immediate notifications when any activity occurs for any type of court filings and legal actions for default servicing needs.

Quandis Pacer Bankruptcy (QPB) – a seamless integration with Pacer for bankruptcy searches, providing a real-time web services interface to the U.S. bankruptcy court system.

KEY FEATURES/BENEFITS:

Quandis' default management software solutions suite tailors to clients' individual needs and helps them manage the ever-changing dynamics and complexities of default servicing in the mortgage industry. The company's wide range of modular, as well as end-to-end solutions effectively address many different challenges and pain points. Enterprise-wide processes, procedures, and workflows can easily be automated using the Quandis Business Objects (QBO) business process management capability that is driven by its highly configurable, flexible, and scalable business rules engine, which accompanies an easy-to-use interface designed specifically for power users. Everything from enhanced compliance to lower costs, resource reduction/reallocation, greater productivity, risk mitigation, increased revenue, and newfound default servicing operational efficiencies is realized by clients. In addition, Quandis' Data Services Division is adept at integrating with servicing platforms, default attorney software, legacy applications, and many other third-party systems and services.

CLIENT PROFILE:

- » Quandis caters to small, medium, and large size organizations. Clients range from servicers to foreclosure attorneys, lenders, banks, investors, valuation companies, skip tracing companies, collection companies, GSEs, and third party outsourcers.

